

# Succession Planning Sprint

# The Succession Planning Sprint is your streamlined, start-to-finish succession planning solution.

After more than five decades of refining our succession planning process, we've developed a seamless approach for fast, actionable results. In just 30 days, our consultants will deliver a comprehensive succession plan, allowing you to focus on your top priorities while our experts handle the details.

### **HOW IT WORKS**

**Price:** \$9,500

Time Commitment: A four-hour executive strategy session (virtual or in-person).

Deliverable: A customized 12-month succession plan for each member of your leadership team.

## **WHAT YOU GET**

- Customized succession plans for each of your leaders
- Critical role identification to focus resources where they are needed most
- SIGMA Success Profile™ for critical roles, to identify the right talent to achieve success
- Succession Benches to ensure leadership continuity
- Succession Communication Plan to build trust with employees and stakeholders
- 12-Month Implementation Plan to guide your next steps
- Progress reviews to measure success at key milestones
- Access to SIGMA's exclusive resource library



### YOU'RE IN GOOD COMPANY

SIGMA has worked with over 8,500 organizations across North America and around the world. Our experts have been helping leaders maximize their people potential for more than 50 years. Hear first-hand from our clients about their experiences with SIGMA:

"This went above my expectations. I am already working on how to implement [my succession plan]."

### Jen Kilman

Director, Talent Development

Omron Management Centre of America



### **HOW DO WE COMPARE?**

Common alternatives to succession planning include replacement hiring and contracting executive search firms. Both are reactive approaches that typically cost teams more than five times as much as the succession planning process with SIGMA — not to mention requiring significantly more hours. To understand how these figures were calculated, download our case study on the true cost of hiring and the cost of using executive search firms versus succession planning with SIGMA.

**HIRING COSTS** = \$80,960 + 172 hrs

**EXECUTIVE SEARCH** = \$48,000 - \$58,000

**SUCCESSION PLANNING** = \$9,500 + 4 hrs

ROI of Succession
Planning with SIGMA

400% - 750%

## **READY TO GET STARTED?**



To schedule your Succession Planning Sprint please fill out the form on our website or contact Glen Harrison.

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Book a Call